

REQUEST FOR EXPRESSION OF INTEREST FOR SELECTION # 1272055

This Request for Expression of Interest is for a Firm Selection. Please log in as a valid Firm User if you wish to express interest in this selection.

Selection Information

Assignment Title	Cameroon - Cost of Electricity Service Study
Publication Date	17-Dec-2020
Expression of Interest Deadline	14-Jan-2021 at 11:59:59 PM (Eastern Time – Washington D.C.)
Language of Notice	English

Selection Notice

Assignment Country	CM - Cameroon
Funding Sources	The World Bank Group intends to finance the assignment/services under: BB - BANK BUDGET TF0B0855 - Cameroon Energy Subsidy Reform
Individual/Firm	The consultant will be a firm.

Assignment Description

SELECTION FOR CONSULTANTS BY THE WORLD BANK GROUP

REQUEST FOR EXPRESSIONS OF INTEREST

Electronic Submissions through World Bank Group eConsultant2
<https://wbgeconsult2.worldbank.org/wbgec/index.html>

ASSIGNMENT OVERVIEW

Assignment Title: 1272055 - Cameroon - Cost of Electricity Service Study

Assignment Countries:
- Cameroon

ASSIGNMENT DESCRIPTION

The World Bank Group (WBG), with funding from the Energy Sector Management Assistance Program (ESMAP) is seeking to hire a specialized consulting firm to prepare: (i) a cost of service study to determine a methodology for calculating the annual revenue requirement (ARR) for the Cameroonian power utilities (i.e. ENEO and SONATREL) that would allow them to efficiently operate; (ii) a financial model for the electricity sector, which will provide a framework to anchor financial planning at the utility level; and (iii) recommend improvements to the existing tariff structure for electricity service provided by ENEO to its customers.

The Scope of Work will include the following:

TASK 1: Determination of ARRs, procedures and formulae for periodic adjustment. This task will be performed for each of the power utilities to assess their respective cost of service and the needed adjustments, taking into consideration service expansion plans, and appropriate assumptions concerning future generation, fuel mix and fuel prices.

TASK 2: Financial model for the electricity sector. Based on the previous results, the Consultant will provide a financial model for the sector , which will allow for a sound financial planning at the utility level reflecting: (i) the identified ARRs; (ii) indebtedness capacity and financing instruments/options; and (iii) financial ratios typical for the industry for each of the power utilities. The financial model will be designed so as to allow to capture alternative scenarios of investment, demand, generation costs, transmission and distribution (T&D) costs, commitments under power purchase agreements or other contracts and variables.

TASK 3: Recommendations to improve the existing tariff structure and its periodical adjustments for electricity service provided by ENEO to its customers. The Consultant will review the existing tariff structure and propose amendments to make it simpler, provide

consumers with right signals on total costs of efficient service provision, and promote rational electricity consumption. Options to be analyzed comprise, among others: (i) binomial time of use (TOU) tariffs with separate energy and demand charges; (ii) tariff differentiation per voltage level; (iii) seasonal tariffs. The identified options shall take into account economic efficiency, financial viability and social objectives. In particular, they should allow for socially sensitive rates that include cross-subsidy towards economically weak consumer categories, and cost-reflective rates for consumers with ability to pay, identified based on consumption histograms.

TASK 4: Strategy for the transition period. The Consultant will design a strategy (glide path) to move progressively from current situation to the steady state condition, in which a fully cost-recovery tariff structure is enforced. The duration of the transition period and the progressive adjustments to converge to the steady state condition will be determined considering political and social acceptability. Thus, the strategy will define formulae for adjusting the different rates under the tariff structure with adequate progression; the time schedule for effective application of the revised tariff regime and modalities for communication.

ELIGIBILITY

Eligibility restrictions apply:

Team composition and qualification. The Consultant will be required to mobilize a team of experts with diversified technical competencies, including electricity tariffs and management and operations of companies/utilities in all segments of the electricity supply chain. The Consultants team must include at least:

One (1) Project Director at least 12 years of experience in cost of service studies concerning the electricity sector in developing (non-OECD member) countries, and at least 3 studies carried out within the past five years.

One (1) Economist with at least 7 years of experience in cost of service studies concerning the electricity sector in developing countries.

One (1) Financial Analyst with at least 5 years of experience in utility finances and financial modeling

One (1) local consultant based in Cameroon

English and French speaking team members (ability to write and speak in French and English is required)

Experts in operations of power companies/utilities in all segments of the electricity supply chain.

INDIVIDUAL / FIRM PROFILE

The consultant will be a firm.

SUBMISSION REQUIREMENTS

The World Bank Group now invites eligible firms to indicate their interest in providing the services. Interested firms must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc. for firms; CV and cover letter for individuals). Please note that the total size of all attachments should be less than 5MB. Consultants may associate to enhance their qualifications.

Interested firms are hereby invited to submit expressions of interest.

Expressions of Interest should be submitted, in English, electronically through World Bank Group eConsultant2 (<https://wbgeconsult2.worldbank.org/wbgec/index.html>)

NOTES

Following this invitation for Expression of Interest, a shortlist of qualified firms will be formally invited to submit proposals. Shortlisting and selection will be subject to the availability of funding.

Only those firms which have been shortlisted will receive notification. No debrief will be provided to firms which have not been shortlisted.

Qualification Criteria

1. Provide information showing that they are qualified in the field of the assignment.
2. Provide information on the technical and managerial capabilities of the firm.
3. Provide information on their core business and years in business.
4. Provide information on the qualifications of key staff.

* - *Mandatory*

Shortlisted consultants will be invited to respond to a Request for Proposal. Contract awards will be made in accordance with the World Bank Group Procurement Policies and Procedures.