

REQUEST FOR EXPRESSION OF INTEREST FOR SELECTION # 1264696

This Request for Expression of Interest is for a Firm Selection. Please log in as a valid Firm User if you wish to express interest in this selection.

Selection Information

Assignment Title	Malawi Loss Reduction Initiative
Publication Date	22-Sep-2019
Expression of Interest Deadline	08-Oct-2019 at 11:59:59 PM (Eastern Time – Washington D.C.)
Language of Notice	English

Selection Notice

Assignment Country	MW - Malawi
Funding Sources	The World Bank Group intends to finance the assignment/services under: BB - BANK BUDGET TF0A7075 - IFC CMAW à SSA Region à CAS Energy TF0A6852 - Southern Africa Power
Individual/Firm	The consultant will be a firm.

Assignment Description

The International Finance Corporation (IFC), an investor and advisor in sustainable economic growth in emerging markets and member of the World Bank Group, is supporting a power utility (the Client) to implement the findings of an extensive loss reduction identification exercise. The objective of this assignment is to develop a road map for the implementation of loss reduction measures, including specific loss reduction targets, budgets and timelines. This will include covering six closely linked workstreams, namely: (i) diagnostic work; (ii) defining the losses baseline; (iii) assessing and establishing commercial losses; (iv) assessing and establishing technical losses; (v) conducting a review of the regulatory framework; and (vi) establishing a road map.

For this, IFC seeks to hire the services of a firm (the Consultant) that has extensive experience in undertaking commercial and technical loss reduction analyses, with emphasis on the commercial operations of utilities and producing practical loss reduction road maps. Working as part of IFCs advisory team, the Consultant will provide live, on-site management support to the Client to manage the reduction of losses. The advisory team will form part of the Clients own loss reduction initiative (LRI) team and will interface with several other internal departments.

The proposed Consultant team must have a strong track record in the technical aspects of loss reduction. In addition, it will be necessary for the Consultant to spend time in the field to collect suitable data and confirm the mapping of the commercial processes, therefore requiring strong interpersonal and communication skills.

Deliverables for the assignment are to be developed in a modular form for self-contained issues and several of the recommendations may be packaged into a project for the utility to implement. The Consultant will be expected to: a) analyse the work that has been done and the materials that have been produced, b) analyse the Clients current systems and processes, c) derive conclusions and recommendations and d) package suitable recommendations into a project scope of works that can be executed by the utility.

Qualification Criteria

1. Provide information showing that they are qualified in the field of the assignment.
2. Provide information on the technical and managerial capabilities of the firm.
3. Provide information on their core business and years in business.

* - *Mandatory*

Shortlisted consultants will be invited to respond to a Request for Proposal. Contract awards will be made in accordance with the World Bank Group Procurement Policies and Procedures.